

Directors' Remuneration Policy

This Ryanair Directors' Remuneration Policy (the "**Directors' Remuneration Policy**") has been adopted by the Remuneration Committee ("**Remco**") of Ryanair Holdings plc (the "**Company**").

Pursuant to this Directors' Remuneration Policy, Remco has the ability to exercise the full discretion conferred by Articles 78, 79, 81, 94, 96, 97 and 98 of the Company's Articles of Association subject to the following restrictions:

- 1. Article 77 of the Company's Articles of Association, which provides that the ordinary remuneration of the Directors shall be determined from time to time by an ordinary resolution of the Company;
- 2. Section 238 of the Companies Act 2014, which requires certain substantial non-cash transactions involving Directors to be approved by shareholders;
- 3. Irish Listing Rule 6.1.32 and 6.1.35, which require certain incentive schemes and discounted option arrangements to be approved by shareholders;
- 4. Irish Listing Rule 11 and section 1110 of the Irish Companies Act 2014 (as amended), which require certain transactions with related parties to be approved by shareholders; and
- 5. the rules of the Option Plan 2013 and the LTIP 2019.

This Directors' Remuneration Policy will first address Ryanair's remuneration policy for Executive Directors, followed by our remuneration policy for Non-Executive Directors. As used in this Directors' Remuneration Policy: (i) "Executive Director" means a member of Board who is also an employee of the Company or any of its subsidiaries and affiliates, and (2) a Non-Executive Director means a member of the Company's Board who is not also an employee of the Company or any of its subsidiaries and affiliates. At the time of adopting this policy, the Group CEO is the only Executive Director.

The Company's Executive Directors do not receive any separate compensation for their service on the Board in any capacity. Rather, the compensation of the Company's Executive Directors, as officers or employees of the Company, is determined by Remco as part of its determination of executive compensation generally. Therefore, the amount and structure of executive compensation is separate from, and fundamentally different than, Non-Executive Director compensation, which is a matter for the Chairman. The remuneration of the Chairman is determined by Remco. As such, the policy provisions reflect these different compensation structures and determinations.

The Directors' Remuneration Policy is also available on www.investor.ryanair.com/remuneration-policy/. This Directors' Remuneration Policy will be put to an advisory and non-binding vote at the upcoming AGM in September 2023. The Directors' Remuneration Policy will apply for four years until the 2027 AGM or earlier if there is a proposed material change to the approved policy.

Executive Director Compensation

Ryanair's Executive Director remuneration policy is designed to support the strategy of the Ryanair Group and promote long-term sustainable success as follows:

- 1. **Clarity**: The Group CEO (who is the only Executive Director) is rewarded competitively (taking account of the comparative marketplace in Europe) to ensure that he is motivated to deliver in the best interests of shareholders.
- 2. Simplicity: The remuneration of Executive Directors is structured towards a competitive basic salary (by EU comparatives) and a bonus scheme which allows Executive Directors to earn up to a maximum of 50% of their base pay each year by way of performance related bonus. In selecting annual stretch performance targets, Remco, using its discretion, takes into account the Group's strategic objectives, short and long-term business priorities. Such targets will focus on the Group's key performance drivers, such as (but are not limited to) traffic growth, environmental, customer service and other ESG goals. Annual targets will be disclosed on a prospective and retrospective basis in the Remuneration Report. For example, in fiscal year 2024, Remco has set the following targets for the Executive Director:

- Up to 50% of the total is determined by reference to achieving the Group's annual traffic targets (set at 185m passengers for fiscal year 2024). If the annual traffic target is not achieved in the fiscal year, a threshold applies (set at 170m passengers for fiscal year 2024) where 25% of the total is awarded. The bonus award will be calculated on a straight-line basis if fiscal year traffic is between the threshold and the annual traffic target;
- Up to 25% of the total is dependent upon achieving specific environmental targets. In fiscal year 2024, 25% of the quantum will be earned if the Company achieves an A- rating from CDP. If the Company does not achieve an A- (or better) rating, 20% of the total will be earned if the Company retains its B rating and 15% of the total will be earned if the Company is rated at least B- by CDP; and
- Up to 25% of the total is dependent upon delivery of specific customer service targets. In fiscal year 2024, 25% of the total quantum will be earned if Ryanair's customer satisfaction ("CSAT") score is, on average, 82.5%, marginally lower than fiscal year 2023 due to widespread Air Traffic Control ("ATC") delays expected throughout summer 2023. If an 82.5% CSAT score is not achieved, then 20% of the total quantum will be awarded if the CSAT score is at least 75%. 15% of the total will be awarded if the CSAT score is 65%, and movements between 65%-75% and 75%-82.5% will be calculated, and awarded, on a straight-line basis.
- 3. **Risk:** The remuneration of Executive Directors is structured so as to mitigate potential remuneration-related risks.
- 4. Predictability: The Group CEO's share option grant (awarded as part of his 5-year contract in February 2019 and extended in December 2022) at a strike price of €11.12 (the then share price when the options were granted in 2019) has clear but challenging targets. The profit after tax ("PAT") of the Ryanair Group must be €2.2bn (this was previously a €2.0bn target) in any year up to fiscal year 2028 (inclusive) and/or the Company's share price exceeds €21 for a period of 28 days between April 1, 2021 and March 31, 2028. This gives certainty to all stakeholders if the targets have been met.
- 5. Proportionality: Linking annual bonuses to Ryanair's short-term targets (for example, including budgeted PAT and other performance metrics), and share based remuneration to the Company's long-term targets (e.g. PAT above €2.2bn and/or share price above €21 as noted above) ensures that suboptimal performance is not rewarded.
- 6. **Alignment to Culture**: The Group has a policy of minimizing management expenses and accordingly it does not provide defined benefit pensions, company cars, or unvouched expenses to the Executive Director. All expense claims must be fully vouched and are rigorously vetted on a monthly basis by the Group CFO.

As at the date of this Directors' Remuneration Policy, the only Executive Director is the Group CEO.

Fixed compensation elements for Executive Directors

Component and Purpose / Link to Strategy	Operation	Maximum Opportunity	Performance Measures
Fixed Compensation	The salary level for each Executive Director is established by Remco after	There is no maximum salary opportunity, but salary may be	Not applicable.
Competitive	its consideration of multiple factors including benchmarking the executive	adjusted (usually annually). In addition, in certain cases (for	
salaries help to attract and retain	position to market and the size and scope of the Executive Director's role	example in cases of promotion) Remco may make	
staff with the	and responsibilities, and the individual's	more significant salary	
experience and knowledge	skills, experience and performance.	adjustments for various reasons, including to reflect	
required to enable	Salaries are generally	progression in the role and increased management	
the Group to compete in its	reviewed annually and may be adjusted, but there is no guaranteed annual	responsibilities or if an	
	increase.	Executive Director's salary is	

Component and Purpose / Link to Strategy	Operation	Maximum Opportunity	Performance Measures
markets.		determined to be uncompetitive.	
Benefits To provide a range of market competitive benefits which are valued and assist the individuals to carry out their duties.	Currently Executive Directors are not provided with additional benefits. While the Group has a policy of minimizing management expenses, Remco may decide to provide benefits to Executive Directors for various reasons including to attract executive talent. These benefits may be agreed on a case by case basis, and may include, but would not be limited to: • life insurance; • permanent health insurance; • cash allowance - health; • cash allowance - car; and • relocation costs. All expense claims must be fully vouched and are rigorously vetted on a monthly basis by the Group CFO.	The cost of providing benefits could vary from year to year, depending on the nature of the benefit. As such, there is no maximum benefits opportunity, and benefits will be maintained at a level to ensure market competitiveness.	Not applicable.
Pensions Pension arrangements provide competitive and appropriate retirement plans. Given the long- term nature of the business, pension is an important part of the remuneration package to support creation of value and succession planning.	The current Executive Director (Group CEO) is a deferred member of a defined contribution plan. During (at least) the years ended March 31, 2023, 2022, 2021, 2020 and 2019 the Company did not make contributions to the defined contribution plan for the Executive Director. Remco may determine to provide pension related benefits (including participation in the pension schemes operated by the Group) to Executive Directors. To the extent that such benefits are provided, it is expected that they will be aligned with pension benefits of the wider workforce.	This level of benefit provision can vary depending on cost and individual circumstances. The value of any benefits will be reported annually in the Remuneration Report.	Not applicable.

Variable compensation elements for Executive Directors

Variable pay is intended to incentivise the delivery of sustainable, long-term performance, with rewards aligned to shareholders' interests, and adjusted for risk.

Component and Purpose / Link to Strategy	Operation	Maximum Opportunity	Performance Measures
Variable Compensation Incentivises Executive Directors to deliver Group and individual goals that support value creation.	In selecting annual performance targets, Remco takes into account the Group's strategic objectives, short and long-term business priorities. An Executive Director's bonus is determined annually by Remco by reference to an Executive Director's personal performance atagets for the strategic financial performance and non-financial performance elements considered most important to long- term sustainable success. Details of the annual stretch targets will be disclosed on a prospective and retrospective basis in the Remuneration Report. This program is designed to deliver pay commensurate with performance wherein results that are greater than target goals are rewarded with above target payout levels, and performance not meeting minimum threshold expectations reduces the payout (potentially to zero).	Annual variable compensation payments may be made and are based upon a target percentage of each Executive Director's salary, up to a maximum pay-out of 50% of their base salary each year. Payments will be determined by performance against previously set financial and non-financial goals, with the maximum percentage payout determined annually by Remco.	The Executive Director's bonus is determined annually by Remco. In selecting annual stretch performance targets, Remco, using its discretion, takes into account the Group's strategic objectives, short and long-term business priorities. Such targets will focus on the Group's key performance drivers, such as (but not limited to) traffic growth, environmental, customer service and other ESG goals. Annual targets will be disclosed on a prospective basis in the Remuneration Report. For example, in fiscal year 2024, Remco has set the following targets for the Executive Director (noting that the below targets may change for subsequent fiscal years): • Up to 50% of the total is determined by reference to achieving the Group's annual traffic targets (set at 185m passengers for fiscal year 2024). If the annual traffic target is not achieved in the fiscal year, a threshold applies (set at 170m passengers for fiscal year 2024) where 25% of the total is awarded. The bonus award will be calculated on a straight- line basis if fiscal year traffic is between the threshold and the annual traffic target; • Up to 25% of the total is dependent upon achieving specific environmental targets. In fiscal year 2024, 25% of the quantum will be earned if the Company achieves an A- fatting from CDP. If the

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			Company does not achieve an A- (or better) rating, 20% of the total will be earned if the Company retains its B rating and 15% of the total will be earned if the Company is rated at least B- by CDP; and
			• Up to 25% of the total is dependent upon delivery of specific customer service targets. In fiscal year 2024, 25% of the total quantum will be earned if Ryanair's customer satisfaction ("CSAT") score is, on average, 82.5% marginally lower than fiscal year 2023 due to widespread Air Traffic Control ("ATC") delays expected throughout summer 2023. If an 82.5% CSAT score is not achieved then 20% of the total quantum will be awarded if the CSAT score is at least 75%. 15% of the total will be awarded if the CSAT score is 65%, and movements between 65%-75% and 75%-82.5% will be calculated, and awarded, on a straight-line basis.
Long Term Incentive Equity Awards The purpose is to align the interest of key management with those of shareholders through an interest in Ryanair shares and by incentivising the achievement of sustainable, long- term performance goals.	Executive Directors are entitled to participate in the Group's share option plans and long-term incentive plans. A description of the Company's Option Plan 2013 and LTIP 2019 are available on page 134 and 135 of the Group's 2023 Annual Report. Details of the share options granted to Executive and Non-Executive Directors are set forth on page 10 of the Group's 2023 Annual Report. The Group CEO will not participate in LTIP 2019 for the duration of his existing contract (through to July 2028). The Group CEO has received awards under Option Plan 2013. For example, during fiscal year 2019 10m	LTIP 2019 Awards under LTIP 2019 will ordinarily be in the form of performance-based shares ("conditional shares") with an upper limit on the market value of such conditional shares of 150% of base salary applicable in any year for an employee or Executive Director of the Group, with the possibility of up to 200% of base salary if Remco determines that exceptional circumstances exist. Awards subject to performance conditions will	Remco will determine the appropriate performance measures when granting equity awards to Executive Directors. For example, the performance conditions which will attach to awards to be granted under LTIP 2019 are currently expected, at the discretion of Remco, to be a combination of cumulative traffic growth / earning per share ("EPS") growth, relative total shareholder returns ("TSR") performance against airline peers and

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	 options were granted to the Group CEO under Option Plan 2013 as part of his five year contract (April 2021 – July 2024) In December 2022, the Group CEO agreed a contract extension which will see him remain in the role until the end of July 2028. Under this extended contract, the vesting period for the 10m options granted to the Group CEO in 2019 under Option Plan 2013 will be extended to 2028 (from 2024). These options were granted at a strike price of €11.12 (the then market price when granted in February 2019) and will only vest in their entirety if the Group's PAT exceeds €2.2bn in any year up to fiscal year 2028 (inclusive) or, alternatively, the Company's share price is equal to or exceeds €21 for any 28-day calendar period between April 1, 2021 and March 31, 2028 and subject to the rules provided for in the Options Plan 2013, will only be exercisable if the Group CEO continues to be employed through July 31, 2028. Details of the Group CEO's contract (to July 2028) are available on page 43 of the Group's 2023 Annual Report. Malus and Clawback Remco may decide, at any time prior to the vesting of awards under LTIP 2019, to impose further conditions on the awards and/or reduce the number of shares under awards (including to nil) ("malus") or, in respect of awards to directors of the Group, recover value from the participant following the vesting of an award ("clawback") by the participant being required to return some or all of the cash or shares delivered under their awards to the Group or to make a cash payment in respect of that cash or those shares in circumstances where there has been: a material error in assessing a performance condition applicable to the award or in the information or assumptions on which the award was granted, vests or is released; a material failure of risk management in any Group member or a relevant business unit; 	normally vest as soon as reasonably practicable after the end of the performance period, or on such later date that Remco determines ("hold period"), to the extent the performance conditions have been met. The performance period will be at least three years in the case of conditional share awards and at least five years in the case of share option awards. Awards under LTIP 2019 will be subject to threshold levels. Any conditional share awards not subject to performance conditions will normally vest on the third anniversary of the award date or such other date that Remco determines. Remco may determine that a conditional share award is subject to an additional holding period (typically two years) following vesting, during which the shares subject to the conditional share award will not be delivered to participants. In certain circumstances Remco may in its discretion adjust the extent to which an award shall vest, for example if such vesting does not reflect the underlying financial or non- financial performance of the participant or the Group over the vesting period. <i>Option Plan 2013</i> Details of the Group CEO's contract (to July 2028) are available on page 43 of the Group's 2023 Annual Report and a description of the Company's Option Plan 2013 is available on page 134 and 135 of the Group's 2023 Annual Report.	achievement of ESG targets. Cumulative traffic growth / EPS growth provides a direct measure of bottom- line financial performance and is a key performance indicator for Ryanair, TSR measures the Company's relative performance against peers and reflects the overall shareholder experience and ESG targets align with the Group's goal of reducing its CO2 per passenger/km over the coming years. Remco will determine the appropriate performance targets and how these targets will be determined to be met when making grants under LTIP 2019. In respect of Option Plan 2013, all options are subject to a performance period of up to approximately 9 years (at Remco discretion) beginning with the year in which a grant occurs. Under the rules of Option Plan 2013, no option is capable of being exercised after the tenth anniversary of the date of grant. Remco has discretion to determine the financial performance targets that must be met with respect to the financial year. Those targets will relate directly to the achievement of certain year-on-year growth targets in the Company's PAT figures for each of the financial years of the performance period/ absolute PAT growth targets and/or certain share price targets. See above for details of the options granted to the Group CEO under Option Plan 2013.
	- serious reputational damage to any		

Component and Purpose / Link to Strategy	Operation	Maximum Opportunity	Performance Measures
	Group member or a relevant business unit;		
	 misconduct on the part of the participant; or 		
	 material corporate failure in any Group member or a relevant business unit. 		
	There are Malus and Clawback provisions in place in respect of Option Plan 2013.		

Other policy elements:

Component	Operation	Maximum Opportunity	Performance Measures
Executive Director recruitment	The policy on recruitment of Executive Directors aims to be market competitive and to structure remuneration in line with the elements outlined in this Directors' Remuneration Policy. Remco's key principle when determining appropriate remuneration arrangements for a new Executive Director (appointed from within the organisation or externally) is that arrangements are in the best interests of both Ryanair and its shareholders without paying more than is considered necessary by Remco to recruit an executive of the required calibre to develop and deliver the Group's business and strategy. Remco would generally seek to align the remuneration package offered with our remuneration policy. Although in exceptional circumstances, Remco may make remuneration proposals on hiring a new Executive Director which are outside the standard policy to facilitate the hiring of someone of the calibre required to deliver the Group's strategy. When determining appropriate remuneration arrangements Remco will take into account all relevant factors including (among others) the level of opportunity, the type of remuneration opportunity being forfeited and the jurisdiction the candidate was recruited from.	This will vary on a case-by-case basis. In addition, a buy-out may be offered to a new Executive Director if the individual holds any outstanding unvested awards or payments that are forfeited on resignation from a previous employer. In the case of an internal appointment, any variable pay element awarded in respect of the prior role will be allowed to pay out according to its original terms stipulated on grant or adjusted as considered desirable to reflect the new role, even if it is not consistent with this Directors' Remuneration Policy for Executive Directors.	Not applicable.

Component	Operation	Maximum Opportunity	Performance Measures
Notice and Termination provisions	 When determining leaving arrangements for an Executive Director, Remco will take into account applicable provisions of Irish law, any contractual arrangements, the circumstances of the Executive Director's departure and the performance and conduct of the individual. Service agreements Executive Directors service agreements are terminable on 12 months' notice given by either party. A payment in lieu of notice can be paid, at the employer's discretion, as a lump sum or in monthly instalments over the notice period. Executive Directors may also be entitled to a pro-rated bonus for the year in which termination occurs at the discretion of Remco. Executive Directors are subject to a confidentiality undertaking without limitation in time and to a noncompete clause for a period of 24 months after termination of their employment. The Group CEO's service agreements are in line with the above. Details of the Group CEO's contract (to July 2028) are available on page 43 of the Group's 2023 Annual Report. 	Remco reserves the right to make any other payments in connection with a director's cessation of office or employment where the payments are made in good faith in discharge of an existing legal obligation (or by way of damages for breach of such an obligation) or by way of a compromise or settlement of any claim arising in connection with the cessation of a director's office or employment.	Not applicable.

Non-Executive Director Compensation

Directors are appointed following selection by the Nomination Committee and approval by the Board and must be elected by the shareholders at the AGM following their appointment. Ryanair's Articles of Association require that all Directors retire after a fixed period not exceeding three years. Ryanair has adopted a policy whereby all Directors retire on an annual basis and being eligible for re-election, offer themselves for election. This therefore gives Ryanair's shareholders an annual opportunity to vote on the suitability of each Director. The Non-Executive Directors' appointments will terminate automatically if they are removed from office by a resolution of the shareholders of the Company or are not re-elected.

In accordance with the Company's Articles of Association, shareholders set the maximum aggregate amount of the ordinary remuneration payable to Non-Executive Directors. To ensure that Non-Executive Director compensation is competitive in attracting persons with the skills and experience necessary to make a valuable contribution to the Ryanair Board, a review of Non-Executive Director remuneration was carried out in 2023. Arising from this review (the first in over 10-years), and in keeping with the Group's commitment to keep remuneration simple and clear, it was determined that with effect from April 1, 2023 (fiscal year 2024), Non-Executive Director remuneration will be structured as follows:

- Base fee:
- Additional fees payable for:

0	Senior Independent Director ("SID")	€25,000 p.a.
0	Chair of Audit; Remuneration; and Safety & Security Committees	€25,000 p.a.

Additionally, every 2-years (commencing in fiscal year 2024) Non-Executive Directors may be granted unconditional (i.e. no performance targets) ordinary shares under LTIP 2019 with a value of approximately €50,000.

The Board Chairman's fees will increase to €150,000 p.a. and the Chairman will also qualify for a biennial grant of unconditional ordinary shares under LTIP 2019 with a value of approximately €50,000.

The compensation paid to Non-Executive Directors is determined by the Chairman from time-to-time with no Non-Executive Director being involved in decisions regarding their own remuneration. The compensation paid to Non-Executive Directors may vary from time to time. The purpose of such compensation is to attract and retain Non-Executive Directors of the highest calibre with experience relevant to Ryanair. Non-Executive Director compensation ordinarily includes a majority of cash compensation and also includes an element of equity-based compensation, designed to provide greater alignment of interests between Non-Executive Directors and the Company's shareholders. Executive Directors do not receive any separate compensation for their service on the Board.

Non-Executive Directors are reimbursed for their reasonable out-of-pocket expenses incurred in connection with the performance of their duties. Non-Executive Directors do not receive pensions or other benefits.

<u>Cash Compensation</u> – Cash compensation is determined by the Chairman from time-to-time and reflects individual responsibilities and membership of Board Committees and to ensure that individuals of the appropriate calibre are able to be retained or appointed.

Equity Compensation – Because of its substantial NASDAQ listing and US shareholder base, where US investors generally encourage and promote modest Non-Executive Directors' options, the Company historically granted a small amount of share options to Non-Executive Directors. The Company, in accordance with the 2018 Code, sought and received shareholder approval to make these share option grants and the Chairman believes that this very modest number of options does not impair the independence of judgement or character of Non-Executive Directors. Following consultation with shareholders and the subsequent adoption of LTIP 2019 at the 2019 AGM, it is intended that no further share options or performance related shares will be granted to Non-Executive Directors. In accordance with the rules of LTIP 2019, the Non-Executive Directors will be required to continue to hold office or employment with a member of the Group during the vesting period in respect of any shares granted to them under LTIP 2019. As noted above, following a review of Non-Executive Director remuneration carried out in 2023, it was determined that every 2-years (commencing in fiscal year 2024) Non-Executive Directors (including the Chairman) may be granted unconditional (i.e. no performance targets) ordinary shares under LTIP 2019 with a value of approximately €50,000.

Independent Advice

Remco receives independent advice from compensation consultants as required, from time to time. This Director's Remuneration Policy will be reviewed by Remco on an annual basis (or such other period as Remco deems appropriate) to determine whether any amendments to the policy are required or advisable and independent advice will be utilized as required.

Discretion and Derogation

Remco and the Board reserve the discretion to make changes to this Directors' Remuneration Policy (including, but not limited to, the increase or decrease of total remuneration and/or changes to performance conditions in appropriate circumstances such as where the nature or scope of a Director's role or responsibilities changes or in order to be competitive with peer companies) and/or to derogate from any aspect of this Directors' Remuneration Policy at any time and in whatever manner where Remco and/or the Board deems it in the interests of the Company to do so. Any discretionary adjustments and/or derogations will be detailed in the following year's Annual Report on Director Remuneration and shall not be required to be disclosed or approved in advance of their occurrence.

Performance Measures and Setting Targets

The performance measures used in both the variable compensation and equity awards are generally selected annually, and reflect the Group's strategic objectives, future business strategy and key performance indicators. Where financial targets are used, these are set taking into account a range of reference points including internal budgets, the Group's strategic priorities and the wider economic environment in which the Group operates. Performance targets are considered to be stretching yet achievable, and maximum outcomes are only paid for truly outstanding performance.

In general, the performance measures chosen by Remco ensure the achievement of sustainable, long-term performance goals and a strong alignment with shareholders' interests.

Legacy Awards

Awards made before the adoption of this Directors' Remuneration Policy will continue in line with the policy under which they were granted.

Ryanair Employees

Remco considers the general basic salary, compensation arrangements and employment conditions for the broader employee population of the Group when determining the remuneration policy for Executive Directors.

Shareholder Views

The Board and Remco value shareholders' input on the design of the Company's remuneration policy. The Company regularly engages with shareholders, which allows the Board and senior management to remain responsive to shareholder concerns and opinions, including on remuneration matters. Please see section 1 of the Remuneration Report in the Company's latest Annual Report (which is available on the Company's website, https://investor.ryanair.com) for details in relation to the engagement with shareholders following the most recent AGM and the actions taken in relation to remuneration following such interactions.

References in this Directors' Remuneration Policy to the Board include the Board as well as any other relevant committees of the Board.

July 2023